

Infrastructure Partner Scorecard

Rate up to three potential partners across key operational categories on a scale of 1 to 5. Add columns together to calculate the objective value of each partner.

Evaluation Criteria	Vendor A	Vendor B	Vendor C
National Deployment Capability Can the provider execute consistent quality across all locations nationwide via coordinated local resources?			
Multi-Trade Service Integration Do they coordinate all services under one unified strategy?			
Timeline and Project Governance Do they assign dedicated project management oversight, single-source operational updates, and definitive completion paths?			
Compliance Expertise Can they guarantee certified alignment with environmental building standards, local structural codes, and data protection laws?			
Post-Installation Support Do they provide clear preventative maintenance programs, dependable technical assistance, and explicit on-site recovery timelines?			
Cost vs. Long-Term Value Is their pricing model anchored in transparent asset-lifecycle value and lasting network durability rather than transactional hardware markups?			

Evaluation Criteria	Vendor A	Vendor B	Vendor C
TOTAL SCORES (Out of 30 Points Maximum)	_/30	_/30	_/30

- 1 **Fails to Meet Requirements**
- 3 **Fully Complies**
- 5 **Exceeds Industry Standards**

Score Evaluation

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25 to 30 Points
Low-Risk Infrastructure Partner
 The provider exhibits the scale, technical capacity, and project governance needed to secure a stable deployment.
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18 to 24 Points
Moderate Operational Risk
 The provider demonstrates acceptable technical capability but lacks deep nationwide delivery channels or unified multi-trade governance.
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Under 18 points
High Project Risk
 The provider is primarily focused on transactional equipment resale or highly localized labour and could expose your business to potential coordination gaps or upgrade limitations in the future.